

UNCLASSIFIED
SOURCE SELECTION INFORMATION – SEE FAR 2.101 AND 3.104



13 August 2014

[Redacted]

(b)(3)
(b)(4)

Attn: [Redacted]

(b)(6)

Subject: Close of Competition Discussions and Request for Final Proposal Revision

Reference: Solicitation NRO000-14-R-0099

Dear [Redacted]

1. The Government has determined that meaningful discussions have occurred with respect to Solicitation NRO000-14-R-0099. Discussions are now closed and you have the opportunity to revise any part, or all, of your proposal in a Final Proposal Revision (FPR) per FAR 15.307. All volumes of your FPR are due to the Government by 11 a.m. ET on 29 August 2014. The FPR must clearly communicate your final offer. The Government's final evaluation will only consider the material contained in the FPR; information from discussions must be reflected in the FPR in order for it to be considered during evaluation. The Government intends to award this contract without additional discussions unless the Contracting Officer determines that additional discussions are necessary. If you choose to revise your proposal, the requirements listed below apply.

- a. The revised original formatting applies as listed in the RFP Section L, dated 29 April 2014; however, you are authorized five (5) additional pages allowed for the Technical and Management Approach (bringing the total [TM Volume I only] to 65 pages).
- b. Revisions shall be in the form of colored change pages easily distinguishable from the original proposal pages that can be swapped with the original proposal pages. If increased information affects subsequent pages, you may number those new pages in the manner of -A, -B, -C. *For example, if page 5 was changed to add information, you may number the additional new pages as 5-A, 5-B, etc. until the unchanged page 6 becomes appropriate. These "-A, etc." pages, however, count as separate pages under the page limitations cited above. Please "track" all changes (see Attachment 1: FPR Submittal Instructions).*
- c. In the event it is more expeditious to provide an entire new volume in lieu of change pages, that is acceptable with colored paper used to distinguish the new volume from that of the original proposal.
- d. A change matrix shall be provided that identifies the discussion issue and all of its related changes in the proposal.

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2. **All FPR volumes must be received no later than 11 a.m. ET on 29 August 2014.** Submit an original paper copy, an electronic copy, and the same quantity hard copies required by RFP Section L, dated 29 April 2014. In the case of inconsistencies between the hardcopy and softcopy versions of the submittal, the hardcopy version shall take precedence. Location for delivery is:

Acquisition Center of Excellence

[Redacted box]

14660 Lee Road
Chantilly, VA 20151

3. You are also hereby notified the Government has updated the GFI/GFE Requirements list (Attachment J-16 to the RFP) to make available two (2) ESS 100GbE IP Encryptor Prototypes and associated Test Vectors, at ATP + 6 months. Please see Attachment 2.

Comment [a1]: And/Or the CBL on the ARC?

4. Please contact [Redacted] at least 48 hours (two business days) in advance to arrange for drop-off at the above facility. Proposals shall not be submitted by facsimile.

(b)(3)

5. If you have any questions, please contact [Redacted]

[Redacted box]

Contracting Officer

Attachments:

- 1. FPR Submittal Instructions
- 2. Government Furnished Items and Equipment

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