

~~TOP SECRET~~

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In preparation for the briefing to be delivered by HQ Lorenzen, to the  
 Scientific  
 President's National Advisory Council (Land Committee). 8 Dec. 66.  
 This statement is to establish ~~them~~ as best we can the goals of this  
 committee and to prepare our stance in manner that will be most favor-  
 able for their consideration.

#### Assumptions:

1. Review of the NRO at this time must be related to the overall DOD Budget and the \$12 billion deficit, the fact that Lockheed is the largest single contractor and NRO the source of most of their jobs all supports this assumption.
  2. Under this cost saving <sup>guess</sup> ~~xxxxx~~, any large increase in the costs for the NRO will be in severe disfavor
- ~~xx~~ It is therefore likely that any sales pitch which does not have proof-Positive of the performance anticipated will be out of line. Now is the time it would seem for the emphasis being strong on the Guarantee and weak on the gamble.

II. From our Program's Standpoint the climate is relatively good where our simple long life packages <sup>with proven</sup> ~~provide the~~ long time performance at a very modest cost and demonstrated (consistent <sup>high quality</sup>) performance, the pitch should be a natural.... Past, present ~~and~~ Future

High degree of Data-Confidence

Analogue Transponded Data puts the burden <sup>for location fixing</sup> of accuracy on the ground instrumentation where the costs are less ~~and~~ the changes and improvements. ~~xxxxxxxxxxxx~~ These changes have been extensive for

Introduction to

review of NRP

Handle Via BHEMAN  
 Control System  
 ONLY

~~Top Secret~~