STARTING A BUSINESS RELATIONSHIP WITH THE NATIONAL RECONNAISSANCE OFFICE
The Acquisition Research Center

- Your portal for business opportunities for acquisitions across the Intelligence Community
- Register online to provide corporate capabilities
- The ARC provides search capabilities to identify companies doing business with the NRO
  - Lists the names, phone numbers, and e-mail addresses for each company registered
- Allows you to market your corporate capabilities directly for potential subcontracting opportunities
- Provides Acquisition Center of Excellence (ACE) classified reading room information and access instructions
- Lists ACE points of contact and phone numbers by function

- Biannually the ACE hosts an Industry Overview in Chantilly, Virginia to answer questions on doing business with the NRO, and meet both government and industry associates
- Personnel clearances and facility clearances from other agencies will be taken into consideration
- Unsolicited proposals and white papers may be submitted electronically through the ARC
- One-on-one sessions to brief corporate capabilities can be arranged
- Our experience shows that starting as a subcontractor is often the most successful way to break into doing business with the NRO
For additional information on the Intelligence Community Acquisition Research Center visit our website: https://acq.westfields.net

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