



Starting a Business Relationship with the National Reconnaissance Office.

- Your portal for business opportunities for acquisitions across the Intelligence Community
- Register online to provide corporate capabilities
- The ARC provides search capabilities to identify companies doing business with the NRO
- Lists the names, phone numbers, and e-mail addresses for each company registered
- Allows you to market your corporate capabilities directly for potential subcontracting opportunities
- Identifies Acquisition Center of Excellence (ACE) facilities with classified reading rooms (Virginia)
- Lists ACE points of contact and phone numbers by function
- Biannually, the ACE hosts an Industry Overview in detailing how to do business with the NRO and answer your questions in Chantilly, Virginia
- Personnel clearances and facility clearances from other agencies will be taken into consideration
- Unsolicited proposals and white papers may be submitted electronically through the ARC
- One-on-one sessions to brief corporate capabilities can be arranged
- Our experience shows that starting as a subcontractor is often the most successful way to break into doing business with the NRO

For additional information on the Intelligence Community Acquisition Research Center visit our website: <https://arc.westfields.net> National Reconnaissance Office 14675 Lee Road ▪ Chantilly, VA ▪ 20151