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8 August 2014

ViaSat Inc.
6155 El Camino Real
Carlsbad, CA 92009

Attn:

Subject: Competitive Range Determination in Response to RFP NRO000-14-R-0099

Dear

(b)(6)

1. The Government has completed its evaluation of all proposals and has determined that award of the resultant contract cannot be made without entering into discussions. It is determined your company's offer is within the competitive range of the most highly rated proposals submitted for this acquisition. The Government intends to hold discussions as described in FAR 15.306(d) with each offeror within the competitive range.

2. Attachment 1 contains a list of issues (clarifications, information and deficiencies requests) to be addressed in these discussions. Please be prepared to discuss each of these by providing the information needed to clarify, amplify, improve, correct, or otherwise explain the information contained in your proposal. The Government requests that you provide written responses, limited to one page per issue, no later than 12 August 2014. They may be faxed to

(b)(3)

If written response is faxed please include 100G on the cover letter. Change pages are not requested at this time.

3. Attachment 2 provides Proposal Evaluation Summary along with the rating scale definitions.

4. The Government is available to provide clarity to the issues on 11 August 2014, 10:30 am through 1:30 pm local time (Eastern). If interested please contact

to schedule your allotted time for a teleconference.

(b)(3)

5. Discussion topics (issues) were determined to be necessary for the Non-Cost and/or Cost Areas. The Government understands your response to these topics may have implications to the pricing in the cost volume; however, those changes should be reserved for the Final Proposal Revision (FPR).

6. The Government anticipates discussions will be concluded in a timely manner as stated above. Any proposal changes identified during these discussions must be documented in your FPR. The Government will consider only the FPR in the final evaluation prior to

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award. Specific instructions regarding the FPR will be provided soon after discussions are concluded (week of 11 August 2014). You are hereby notified the anticipated timeframe between the end of discussions (i.e., the call for FPR) and receipt of the FPR will be approximately two weeks.

7. If you have any questions on what is contained in this letter, please contact

(b)(3)

Contracting Officer

Attachment:

1. Discussion Issues
2. Evaluation Summary

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