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14 JAN 1959

**TO:**

**SUBJECT: WS 117L Management Survey**

**TO:**

Commander  
Air Research and Development Command  
Andrews Air Force Base  
Washington 25, D. C.

1. A management survey was conducted by selected AEDC/DSC personnel of the Lockheed Missile Systems Division (LMSD) during the week of 23 August 1958. All facets of the WS 117L Program were reviewed with contractor personnel to insure that schedules could be met. Particular emphasis was given to the organization of the Division and its ability to accomplish the program objectives at minimum cost.

2. The findings were presented to me on 23 September 1958 and were given to Mr. Root and his staff by the Chairman of the survey team on 29 September 1958. It was recognized that there were three major problem areas: general instability of the Sentry Program; rapid expansion; and internal management difficulties.

3. I have discussed with Mr. Root and his key staff the action proposed by the company and this was confirmed by letter on 20 November 1958. A copy of LMSD's action is inclosed. The corrective steps already initiated and planned to be taken, I feel, will correct the major deficiencies brought out by the survey team.

ORIGINAL SIGNED:  
B. A. SCHRIEVER

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Major General, USAF  
Commander

1 Incl  
Lockheed ltr DMSD 573933  
dtd 20 Nov 58, subj:  
Report of Contractor Action  
on WS 117L Management Survey,  
1cy, 2pp (Cy 9B-11) (SECRET)

If inclosures are withdrawn (or not attached) the classification of this correspondence will be Unclass

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